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BC COUNCIL OF MARKETING BOARDS



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# **History and Background**

- Canada 1930-1950
  - Limited interprovincial competition.
  - Provincial commodity boards created.
    - Empowered to regulate the marketing including the powers to set quotas and collect levies in some instance.
  - APMA 1949
- Canada 1950-1972
  - Rising interprovincial competition.
  - "Chicken and egg wars".
  - Authorities of provincial boards were insufficient to regulate all interprovincial/export markets as well as imports.
  - Price and income stability.



- The Farm Products Marketing Agencies Act (FPMAA) was proclaimed in 1972 (December 31, 1971), creating the FPCC (formerly NFPC) and allowing for the establishment of national marketing agencies.
- The Act was amended in 1993 mainly to allow for the creation of national promotion and research agencies. (US adopted a similar Act in 1985)
  - Part I FPCC (formerly know as NFPC)
  - Part II The National Marketing Agencies
  - Part III The Promotion and Research Agencies
- Celebrating the policy and its 40th Anniversary.

# **Supply Management**

### **The Policy**

- National regulation of production and marketing of farm products.
- The system is managed by producers at the national and provincial levels (national agencies and provincial boards).
- The three pillars of supply management::
  - Domestic production quotas;
  - Control of imports (Tariffs and TRQs); and,
  - Setting or negotiating prices (mechanisms for price setting at producer level).

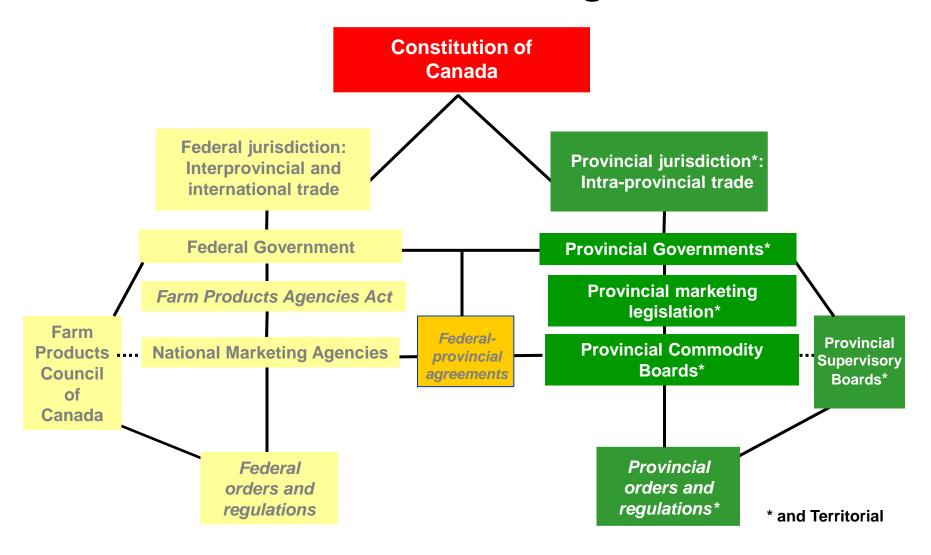


### The Legal Foundation

- Provincial and Territorial legislations.
- Federal proclamations establishing:
  - Chicken Farmers of Canada (CFC)
  - Egg Farmers of Canada (EFC)
  - Turkey Farmers of Canada (TFC)
  - Canadian Hatching Egg Producers (CHEP)
- Federal, provincial and territorial agreements.

## Supply Management (continued)

## The Federal-Provincial Legal Structure:



## **FPCC Mandate**

- Work with the national agencies to promote more effective marketing of farm products.
- Maintain relations with the governments of all provinces interested in the establishment and exercise of the powers of the national agencies.
- Review the operations of the national marketing agencies to ensure that they comply with the objectives set out in section 21 of the Farm Products Agencies Act:
  - Prior approval of Quota regulations;
  - Prior approval of Levies orders;
  - Post approval of Licensing regulations; and,
  - Review of budgets and policies including the approval of per-diem rates and travelling costs.

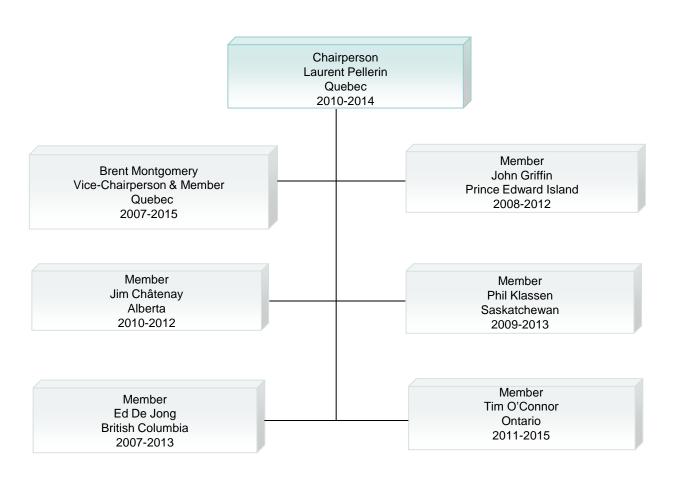
# **FPCC - Other Responsibilities**

- Investigate and take action, within its powers, on any complaints in relation to national agency decisions [pursuant to section 7(1)(f)].
- Hold public hearings when necessary [pursuant to section 8(1)] (quasi-judicial role).
- Advise and inform the Minister of any issues regarding the creation and operations of the national agencies.
- Ensure the national agencies meet the requirements of the Statutory Instruments Act (SIA) and the Farm Products Agencies Act (FPAA).
- Administer the *Agricultural Products Marketing Act* (APMA) for AAFC which allows the federal government to delegate its authority over interprovincial and export trade to provincial commodity boards.

## **Council Members**

- Composition is as follows: 7 members
  - Chairperson, Vice-Chairperson and 1 of the two requires to be a full time producer.
- Regional representation:
  - 1/3 from the four western provinces;
  - 1/3 from Ontario and Quebec;
  - 1/3 from the Atlantic provinces; and
  - Half of the members are to be producers.

## **Current Council Structure**



# **Strategic Plan and Objectives**

- Strategic Priorities
  - Theme: "Working together a guaranty for the future".
  - Mission, Vision and Values.
- Strategic Directions:
  - Mutual Understanding of our Partnerships.
  - Communications and Relationships with Partners.
  - Promotion Research Agencies.
  - Coordination with Supervisory Boards.

## **Importance of Collaboration**

- Fostering a mutual understanding on what are the respective roles, mandates and responsibilities.
- To strive to continuously improve communications and relationships.
- Work to foster coordinated and cohesive approaches to industry issues and challenges.
- Being committed to working constructively together in a manner that is reflective of the spirit upon which the supply management and promotion-research systems were created.
- Fostering innovative thinking so that the systems continuously improve their efficiency and have the flexibility needed to address current and future challenges.
- Conducting our operations in an open and transparent manner and to work continuously to foster similar openness and transparency throughout the supply management and promotion-research systems.

# **Perspective of the Future**

**Pressures and Challenges** 

#### **Pressures on the System**

Stakeholder disputes
Increasing value of quotas
Renewal of legal framework (FPA, etc)
Flexibility to respond to needs/
issues/challenges/changes
Balancing of interests



#### **International Environment**

Trade negotiations and agreements

Demographic changes



Economic uncertainty



Population growth



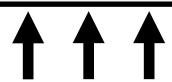


Fuel prices

Poverty

#### **Industry Environment**

Input prices
Food safety issues
Supply chain integration
Supply chain consolidation
Antimicrobial use and resistance
Interprovincial movement of products
Markets segmentation / niche markets
Links between price and allocation setting
Effective COP is necessary



Demographic changes
Economic uncertainty
Slow population growth
Environmental concerns
Animal welfare / animal rights
National Environment

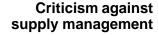
#### Public and Policy Environment



Budgetary and fiscal restraint



Accountability and governance





Provincial shares of national allocation

Roles and responsibilities of stakeholders

### **Conclusion**

- We continue to be leader in supporting national agencies and stakeholders.
- More energy will be devoted to communication:
  - More direct communication between Council, government partners, national agencies and downstream stakeholders; and,
  - More efforts on PRA.
- We are committed to work with our provincial and territorial government colleagues directly or through the National Association of Agri-Food Supervisory Agencies (NAASA) and directly with provincial commodity boards.

## Conclusion

- We see one of our roles as helping strengthen the supply management system by making it more effective, flexible, accountable and transparent – thereby making it less subject to criticism.
- Supply management is a public policy it is a privilege not a right.
- The 40th Anniversary is a great occasion to seek how we can improve the system.
- Working together it is a better guarantee for the future.

**Questions?** 

